

How to read an entry



SAMPLE ENTRY

EMMERSON LYNDHURST & PARTNERS

438 Piccadilly
London W1J 9SF
enquiries@emmerston-lyndhurst.com
www.emmerston-lyndhurst.com

Tel: 44 (0) 20 7486 4444
Fax: 44 (0) 20 7486 8888

Mike Emmerson Managing Director

memmerson@e-l.com
Recruiting Areas: Logistics, Supply Chain and Distribution.
Biography: Formed Emmerson Lyndhurst & Partners in 1993. Mike has been an interim manager himself and has 15 years experience in search & selection.

Colin Hyder Senior Associate

chyder@e-l.com
Recruiting Areas: Legal, HR, Finance.
Biography: Colin is a qualified barrister who worked in Corporate M&A for over 10 years. Colin has been in the Interim Management sector for six years and covers a wide range of industries.

Other Office(s):

7 Broadgate
Manchester M14 3FX
Tel: 44 (0) 20 7339 4444
Fax: 44 (0) 20 7339 8888

Stephen Lyndhurst Managing Director

slyndhurst@e-l.com
Recruiting Areas: Venture Capital & Private Equity.
Biography: An executive search/management consultant with over 20 years general management and director experience, including five with a European Venture Capital House. Stephen joined the interim arm of Emmerson Lyndhurst & Partners in 2003.

Mike Clark Senior Associate

mclark@e-l.com
Recruiting Areas: Legal.
Biography: A qualified barrister who worked in Corporate M&A for over 10 years, Mike specialises in the placement of partners in both in-house and professional legal firms.

Profile of Firm: Founded by Emmerson and Lyndhurst in 1993. The firm provides interim managers across a range of disciplines at board and senior levels.

Membership of Professional Body or Association: IMA.

Methodology:

Agency 10% Supplier 90%

Number of Consultants: 850

Number of Researchers/Analysts: 5

Number of Assignments Handled Last Financial Year: 45

Fee Income Last Financial Year: £975,000

Salary Range of Assignments:

£350 to £500 / day 30% £500 to £700 / day 50% £700 to £1,000 / day 20%

International Partners & Associates: Offices throughout Europe, Member of International Recruiting Network.

Fees, Guarantees & Off-limits: 25 - 30% of salary for period employed, depending on the nature of the assignments. Current clients remain off limits for 2 years.

Major Clients: Include Stewart Wright & Partners, Oakley Bank Worldwide, Horne & Co, and Wells Solicitors.

Other Services: Executive Search & Selection, Management Assessment.

Contact Information

Postal address, telephone, fax, email address and company website.

Consultant Recruiting Area

A key field, particularly at Executive level. These areas are often more specific than the company functions and industry indexes, allowing you to identify the most suitable professional recruiter.

Consultant Information

Name, job title, qualifications, email address and biography of each individual consultant.

Biography

A brief career description of the recruiter, including areas of expertise.

Profile of Firm

Fact-based description of the firm and its principal activities.

Statistics of Firm

Financial performance, resources and activity levels.

International Partners

Membership of international recruiting partnerships or associates.

Major Clients

Where available.

Methodology

For recruitment firms: Breakdown of recruiting methodology e.g. Retained Search, Contingency Search or Selection. For Interim providers: Indication of who pays the Interim Manager e.g. on an Agency or Supplier basis.

Salary Range of Assignments/ Interim Manager Daily Rate

For recruitment firms: The percentage of assignments conducted between 2007 and 2008 broken down by salary range. For interim providers: The percentage of assignments conducted in the past 12 months broken down by range of daily rates.

Fees, Guarantees & Off Limits

Details of how the firm charges for its assignments and guarantees under which it works.

Other Services

Additional HR services offered by the company.